CODE 02 ORGANIZATION CHART  
(1 October 2016)

Contracts  
Code 02  
Thomas Duval

Deputy Contracts  
Code 02B  
Susan Wilson

Senior Contract Specialist  
Code 02B  
Karen Lenox

Executive Assistant  
Code 02B  
Vacancy

Acquisition Oversight & Support  
Code 021  
Joel Walor

Contracting  
Code 022  
Stacy McQuage

Contracting  
Code 023  
Christina Good

Contracting  
Code 024  
Linda Wilkes

Contracting  
Code 025  
Kevin Deal

Contracting  
Code 026  
Angela Bowling

0231 - E Team Lead  
0232 - SCSC Team Lead  
0233 - V Team Lead

0241 - Code 00/10 Team Lead  
0242 - A Team Lead  
0243 - H Team Lead

0251 - R Team Lead - C. Thompson  
0252 - B Team Lead  
0253 - CSCS Team Lead

Code 02 Approved for 89 Non-NADP Billets
Contracting Activity

NSWCDD Contract Obligations

<table>
<thead>
<tr>
<th>Year</th>
<th>Awards</th>
<th>Modifications</th>
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</thead>
<tbody>
<tr>
<td>FY 10</td>
<td>$163,44</td>
<td>$585,23</td>
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<tr>
<td>FY 11</td>
<td>$149,08</td>
<td>$745,22</td>
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<td>FY 12</td>
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<td>FY 13</td>
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<td>FY 15</td>
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<td>FY 16</td>
<td>$169,64</td>
<td>$585,66</td>
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</table>

NSWCDD Contract Actions

<table>
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<tr>
<th>Year</th>
<th>Awards</th>
<th>Modifications</th>
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<tbody>
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<td>FY 10</td>
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<tr>
<td>FY 11</td>
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<td>FY 13</td>
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<td>5,524</td>
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<td>FY 14</td>
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<td>10,263</td>
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<td>FY 15</td>
<td>2,249</td>
<td>10,237</td>
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<td>FY 16</td>
<td>2,665</td>
<td>5,594</td>
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</table>

* Does not include Purchase Card Transactions

2016 Procurement Surveillance Program (PSP) – “HIGHLY SATISFACTORY”

Distribution A: Approved for Public Release; Distribution is Unlimited
Contracts vs Total Obligational Authority (TOA)
(Excludes Non-NSWCDD Customers)
FY 16 Services vs Supply

Supply, $129,859,600, 17%

Service, $624,936,310, 83%
**Key Players**

- Charles Thompson – R Department Single Point of Contact (SPOC)
- Doug Deforge – R Technical Department Acquisition Advocate (TDAA)
- Kris Parker – Deputy for Small Business

**Steps to Facilitate Competition**

- Advance Notices
- Capabilities Statements to determine if two or more small businesses capable of performing task
- Industry Days

**Lead Time Approximately 285 Business Days**

EARLY PLANNING IS KEY!
**Planned Solicitations:**

- SPQ-14 & 15 Hardware & Support - Follow-on to N00178-13-D-1010
- NEIC Project Support - Follow-on to N00178-16-D-2027
- T46D Production Engineering Services - Follow-on to N00178-15-C-3006
- Surface Sonar's Life Cycle Engineering Support - Follow-on to N00178-04-D-4012-0042
- Training and Readiness Software Development Support - Follow-on to N00178-04-D-4079-0023
- Training and Readiness Systems Engineering Support - Follow-on to N00178-14-D-7650-0002
Recent Major Awards:

- N00178-16-D-2027 ($9.7M IDIQ/FFP) - NEIC Project Support
  - Prime Contractor – Digital Receiver Technologies
- N00178-14-D-7851-0002 ($3.0M CPFF) - Programmatic and Acquisition Support
  - Prime Contractor – Naval Systems, Inc.
- N00178-16-D-3001 ($38.7M IDIQ/CPFF/FFP) - Design & Production of the Technical Insertion 16 SSDS Upgrade
  - Prime Contractor – Lockheed Martin - MST
- N00178-04-D-4079-0024 ($23.7M CPIF) - Software Engineering Support
  - Prime Contractor – Lockheed Martin Integrated Systems, Inc.
- N00178-16-D-2026 ($6.1M IDIQ/FFP) - NEIC/COE Project Support
  - Prime Contractor – QRC
- N00178-16-D-3000 ($38.7M IDIQ/CPFF/FFP) - Next Generation Warfare System EDM & Prototype
  - Prime Contractor – Northrop Grumman Systems
Seaport Enhanced

- ID/IQ contracts that provide engineering, technical, and programmatic support services
- Currently have 3,195 active prime contracts
- NSWC Dahlgren conducts annual Rolling Admissions to allow new companies opportunity to apply for a prime contract
- No Rolling Admissions is scheduled to add new vendors until the Next Generation has been announced. Will be requesting Zone and Size recertification of existing vendors in October.
- Over 120 authorized ordering offices across the country
- Since inception, 4,262 orders awarded with total potential value in excess of $73.5B.
- Mr. Gary Byram Retired and has been Replaced by Ms. Stacy McQuage.
Future Seaport Enhanced

- All Basic ID/IQs are set to expire April 04, 2019.
- Task Orders are allowed to run 5 years from that date.
- NAVSEA HQ is currently undergoing acquisition planning for Next Generation of Seaport-e
- RFI’s that were solicited for feedback from Government users, both contracts and program offices, as well as Industry are under review to assist in generating requirements for the Next Generation of Seaport.
increase in small business focus as a result of the following:

- NAVSEAINST 4380.5
  - Fortifies SECNAVINST 4380.8C
  - Provides implementing guidance for the NAVSEA Small Business Program

- “Tapping into Small Business in a Big Way”
  - Directs PEOs to place greater emphasis on Small Business considerations in acquisition strategies and program requirements

- NAVSEA Small Business Strategy
  - Increase Small Business participation in NAVSEA and PEOs to maximize the Small Business industrial base
NSWCDD instituted initial Acquisition Processes in early FY13

Using FY12 as a base year for DD SB Performance, overall participation has increased 44.4%

– From 26.15% (FY12) to 41.56% (FY16)
– Approximately $298M Obligated to Small Business in FY16

In FY16, NSWCDD awarded 7 NEW Small Business Set-Asides

– Efforts were previously Full & Open
– Cumulative potential ceiling value of the 7 efforts is approximately $145M

Increase due mostly to integrated process that is fully deployed, consistent, and repeatable

– Stakeholder involvement at earliest stages of the acquisition process ensure Small Business is considered as the “First Option”
DD Performance Rationale (con’t.)

❖ **Regular outreach with Industry**
  – Annual Command Sponsored Industry Outreach event
  – Effort specific Industry Days held for EACH effort exceeding the SAP threshold

❖ **Close working relationship with Command/Contracts/Tech Depts**
  – Increased DSB participation in all levels of the acquisition process
  – Facilitate open exchanges
  – Enhanced level of trust and cooperation

❖ **‘Open Door’ Policy for Small Business**
  – DSB, CCO, CO
  – Timely remediation of issues, identification of opportunities
FY16

- Total SeaPort-e Task Orders (TOs) Awarded – 31
- SeaPort-e TOs Awarded to SB – 19
- Percentage Total Potential TO Value to SB – 48%
- Percentage Total Dollars Obligated to SB – 41.56%
- Total Potential Award Value to Small Business - $376.5M
ACQUISITION IS A TEAM SPORT

Questions?