Space and Naval Warfare Systems Center Atlantic
Small Business Update

Tidewater Association of Service Contractors and AFCEA Hampton Roads Joint Event
11 May 2016

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Deputy Director for Small Business Programs,
Office of Small Business Programs (OSBP)

Statement A: Approved for public release; distribution is unlimited (6 May 2016).
Small Business Performance Update

Material MAC obligations continue to drive SB achievements

<table>
<thead>
<tr>
<th>Small Business Dollars (%)</th>
<th>FY 12</th>
<th>FY 13</th>
<th>FY 14</th>
<th>FY 15</th>
<th>FY 16</th>
</tr>
</thead>
<tbody>
<tr>
<td>SB Prime</td>
<td>25</td>
<td>30</td>
<td>35</td>
<td>40</td>
<td>45</td>
</tr>
<tr>
<td>SDB</td>
<td>30</td>
<td>25</td>
<td>20</td>
<td>15</td>
<td>10</td>
</tr>
<tr>
<td>WOSB</td>
<td>5</td>
<td>10</td>
<td>15</td>
<td>20</td>
<td>25</td>
</tr>
<tr>
<td>HUBZone</td>
<td>7</td>
<td>10</td>
<td>15</td>
<td>20</td>
<td>25</td>
</tr>
<tr>
<td>SDVOSB</td>
<td>5</td>
<td>10</td>
<td>15</td>
<td>20</td>
<td>25</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SSC Atlantic FY 16 Achivaements (As of 30 Mar 2016)</th>
<th>FY 16 Goal</th>
<th>Achieved</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business Prime</td>
<td>32%</td>
<td>37.9%</td>
</tr>
<tr>
<td>Small Disadvantaged Business</td>
<td>14.48%</td>
<td>24.1%</td>
</tr>
<tr>
<td>Women Owned Small Business</td>
<td>9.07%</td>
<td>15.2%</td>
</tr>
<tr>
<td>HUBZone Small Business</td>
<td>2.80%</td>
<td>5.7%</td>
</tr>
<tr>
<td>Service Disabled Veteran Owned Small Business</td>
<td>2.81%</td>
<td>5.7%</td>
</tr>
</tbody>
</table>

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DoD Small Business Resources

▼ Defense Innovation Marketplace
- Centralized source for DoD science and technology (S&T) acquisition resources (IR&D)

http://www.defenseinnovationmarketplace.mil/business.html

▼ Defense Cybersecurity Requirements
- Fact Sheet on “What Small Businesses Need to Know”


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**What’s New in Small Business Regulations**

Woman Owned Small Business (WOSB) and Economically Disadvantaged (EDWOSB) Competitive Set Asides

<table>
<thead>
<tr>
<th>Rule of two for set-aside</th>
<th>WOSB Set Aside</th>
<th>EDWOSB Set Aside</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>• Reasonable expectation that 2 or more WOSBs will submit an offer</td>
<td>• Reasonable expectation that 2 or more EDWOSBs will submit an offer</td>
</tr>
<tr>
<td></td>
<td>* Note: All EDWOSBs are WOSBs</td>
<td>* Note: Not all WOSBs are EDWOSBs</td>
</tr>
</tbody>
</table>

(See WOSB Program NAICS code list at [www.sba.gov/wosb](http://www.sba.gov/wosb))
What’s New in Small Business Regulations (Cont’d)

▼ WOSB and EDWOSB Sole Source Set Asides

- 13 CFR 127.503 (c) Sole source awards to EDWOSBs. ….
- A contracting officer may issue a sole source award to an EDWOSB when the contacting officer determines that:
  1) The EDWOSB is a responsible contractor with respect to performance and the contracting officer does not have a reasonable expectation that 2 or more EDWOSBs will submit offers;
  2) The anticipated award price of the contract (including options) will not exceed $6,500,000 (manufacturing), or $4,000,000, other; and
  3) Award can be made at a fair and reasonable price.
Limitations on Subcontracting (Section 1651 National Defense Authorization Act of 2013)

- In the case of a contract for services, may not expend on subcontractors more than 50 percent of the amount paid to the concern under the contract.

- In the case of a contract for supplies (other than from a regular dealer in such supplies), may not expend on subcontractors more than 50 percent of the amount, less the cost of materials, paid to the concern under the contract.

  (Change from “cost incurred”)

- Similarly Situated Entities - Contract amounts expended by a covered small business concern on a subcontractor that is a similarly situated entity shall not be considered subcontracted.

Proposed Rule – Final Rule Pending.
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Enabling Warfighters to secure America and promote global freedom

SSC Atlantic is part of the Naval Research & Development Establishment (NR&DE)

Twitter: http://twitter.com/SPAWARHQ Employment opportunities: www.USAGJOBS.gov
SPAWAR Contract Directorate Office: https://e-commerce.sscno.nmci.navy.mil

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