TIDEWATER GOVERNMENT INDUSTRY COUNCIL MINUTES OF MONTHLY MEETING FOR THURSDAY May 11, 2023 QED FACILITY AT 5700 WARD AVENUE, VIRGINIA BEACH, 8:00AM

LINK FOR RECURRING MS TEAMS MEETING

https://teams.microsoft.com/l/meetupjoin/19%3ameeting_YjkwNjUxZmMtM2E0My00Mzg3LTljMWItNmJlN2I1Mzdk MWVh%40thread.v2/0?context=%7b%22Tid%22%3a%22d5fe813e-0caa-432ab2ac-d555aa91bd1c%22%2c%22Oid%22%3a%222fe9d3f3-3b1c-455c-afb9-99b67b7f844e%22%7d

AUDIO ONLY DIAL-IN: 1-804 394-5686 694805195#

- 1. Introduction of Attendees and Participants viewable on Microsoft Teams Log-in Screen
- 2. Review and Approval of previous month's meeting Minutes.
 - Minutes distributed within a few days after the meeting and the agenda sent the week of the TGIC meeting, resulting in two emails from TGIC.
- 3. Reports from Standing Committees and Industry Representatives

Action Item	Responsible Person
a. Standing Committees	Linda:
Small Business Matters	-If anyone is trying to update their SBA Dynamic Small
Linda Owen	Business Search, you used to have to create an account in
Paul Staley	the SBA General Login System, that has gone away.
	There is a new way of doing things for updating small
	business information in the SBA DSBS. Go to
	connect.sba.gov. Contractors will sign in with Login.gov,
	then once on the site, click on "Access" then drop down to
	DSBS, click on DSBS, then in the drop-down menu, add
	your UEI and submit. It takes a couple of days for SBA to
	approve. Once approved, the contractor can access their
	profile to make changes such as updating the Capabilities
	Narrative or Keywords. These are the only areas that can
	be changed. Any other changes are made when you
	access your SAM profile. Sadly, SAM and SBA cannot
	talk to each other anymore, so it creates a another 2-step
	process. Also, there are still issues with the SAM.
	-APEX Accelerator (PTAC) has a 2023 conference, a

matchmaking event, on Monday, May 22nd, in Arlington. Networking at 8:00, camera presentations at 9:00, lunch is sponsored by WINHUB at 12. Then Matchmaking from 1:00 – 4:30. See flyer attached.

-Trying to get the tax update and strategies updated for May 23rd.

-The HUBZone map is updating on July 1, 2023. Folks need to verify their status after that date to make sure they are still in a Hub Zone or may now be in a Hub Zone.

Paul:

-If responding to an RFI, he is suggested taking a snapshot of your DSBS updates, as SBA is not always updating in a timely manner.

Cindy Anderson:

- Size standard for certain NAICS codes have recently increased. Website: https://www.sba.gov/document/support-table-size-standards

Legislative Matters Pat O'Donnell

Pat:

-The GAO upheld a protest, Army Corps of Engineers contract. GAO Says \$103M Army Deal Awardee Lacked Key Staff Plan. Awarded to Westinghouse to decommission nuclear reactor facility. The protester alleged that COR had ignored the Westinghouse had not included in its proposal the required staffing retention plans. This was the second protest, so it seems quite clear that the COR wanted this contract to go to Westinghouse. An initial protest had been filed and they took corrective action. Again, they awarded to Westinghouse, and this time, the protester alleged they didn't even include a retention staffing plan. They received higher awards for that section of the proposal. They had letters that make collected from employees that was sufficient, but the GAO said, no, that's insufficient. Essentially, you're bending over backwards to give this contract to Westinghouse. In the end, they prevailed and awarded to Westinghouse.

-On a FAR Government contract, involving
Transportation matter, the GSA inserted itself to audit the
contract and determine that there was over-billing even
though the Contracting officer disagreed. The company,
Crowley, then threatened to sue GSA. GSA said they

would discontinue the audit and we'll refund most of the money. Crowley went into the Federal District Court in DC and sued the GSA claiming they had no power to audit them anymore under these types of contracts. The motion to dismiss by GSA, they said they won't do it in this case, but it looks like the court is going to allow the matter to go forward. The court will rule on whether GSA can do it or not. GSA gets their money from the recovery of audits.

--On an \$8.5M NAVFAC contract in California, during construction, it became apparent, the amount of water that NAVFAC put in the specification would be available during construction turned out to be way overestimated. When the contractor filed an REA for the delay and additional cost, they asked for \$1M and NAVFAC gave them \$150,000.

-ONUS Services, that's kind of favorite tool of the Justice Department to bring claims against company management or government employees, anyone who has a fiduciary duty. Either shareholders, constituents, whomever, to an agency, any fraudulent activity, self-serving activity, engaged in and uses the mails and the wires, is a federal crime. That had been scaled back somewhat during the Enron convictions, but yesterday a couple of convictions under the Varsity Blues matter, where parents were bribing universities to get their kids into school. The court overturned a couple of those convictions, finding that getting your kid into school is not a property interest subject, it's kind of broad. Also, that these particular parents didn't join the broader conspiracies, so it's just another theory that the government has been using very successfully for years, but the court seemed to be scaling back.

-A union representing federal workers has filed suit in Boston district in federal court in Boston against President Biden and Treasury Secretary Yellen to invalidate the statutory debt limit claiming that they will be injured because the government will be shut down. They'll have irreparable harm and so to claim that there is the debt limit violation 14th amendment's guarantee that the validity of. U.S. debt. I don't know how far that will get, but that's an interesting angle.

Damien:

-Still looking for a replacement. Thought I was close,

	wanted to get a government employee, but it's hard to find the government attorney who's willing to step across the line.
Business and Professional Development Jeff Brunner	Jeff: - USO Experience Virginia Beach (VB) 2023 is a weeklong summer event taking place June 1 – 5, 2023 in the Virginia Beach area, and consists of a series of athletic, recreational, and social activities for service members and their families, combined with educational and entertaining public elements. Facilitates interactions between military and civilians and provide an opportunity for the civilian community to see that our service members are more than brave people keeping them safe.
	- Jackalope Fest, Virginia Beach Oceanfront, June 2-4, 2023. JACKALOPE is the gathering of Canada's action sport communities, bringing together top athletes and professionals in the featured sports, as well as enthusiasts and curious. This festival hosts world-class competitions and demonstrations by world-renowned skateboarders, BASE jumpers, break dancers and boulderers.
	-Training plan will take place in the first half of June; Jeff has 6-8 volunteers to get that done.
Contracting Approaches and Techniques Dennis Garcia	None at this time.
Professional Networking Monique McWhite	Jeff: Jeff and Ken are going to Klett this afternoon to finalize the design of the TASC/TGIC display booth. TASC is going to procure and fund it. They will make sure Monique sees the design before presented to TASC/TGIC.
b. Reports from Elected	7.00
Industry Representatives	Jeff: Undete on the NAS Oceans solicitation closed on 1 May
Large Business Small Business	-Update on the NAS Oceana solicitation closed on 1 May.
Small Disadvantaged	
Business	
Educational Institutions	
At Large	

4. Updates on TASC and TGIC Business and Professional Development Events

- Combined with #5 below.

5. Report from TASC Board Liaison to TGIC

- Coast Guard C5i Industry Day at ODU went beautifully. It was very well done, everybody raved about it. A lot of good feedback and event was at capacity. We went to a standby list and we had to turn people away based on the capacity that ODU would permit in the room.
- Next Thursday is the TASC Industry Day with the Air Force ACC Acquisition Management Integration Center from Langley Air Force Base, held at the Hampton Roads Convention Center. There may still be room to make reservations to attend. This is a good way for TASC to see another venue. ODU is definitely in the running. As a board, we're going to continue to check out a few other venues, depending on how things work out we will probably try to move to a semi-permanent location for TASC Industry Days. There was some concern, a couple of people saw folks using their phones to take pictures of the sign-up sheets for the one-on-one sessions, but it was because they were trying to see where they were in the batting order. So, we're working on a system where some kind of a 'numbers' or tickets or scheduling system will work.
- We are still going to work on NASA for an Industry Day. Jeff went up to NASA yesterday. Susan McClain, the Director of the Office of Procurement at NASA Langley Research Center retired after 46 years. However, she wants to continue as part of our training committee. They are not going to fill Susan 's position. The four NASA centers, two in California, one in Cleveland, and then NASA (actual research centers). They are going to consolidate them under one Procurement Officer. The head of procurement, NASA, is a former NAVSEA employee trained by Elliot Branch.
- They did award the largest contract ever up at NASA Langley. A single award Omnibus service contract that covers everything from administrative level up to, what I call, the big brain work. It was awarded as a task order vehicle single award \$1.2B. The winning company, AMA, Chris Fannin, President, has always been interested in TASC and TGIC. Jeff see's this aiming toward a NASA Industry Day.
- Tides game on May 20th, Military Appreciation Night, with fireworks. There will be a table near Will Call to pick up tickets. An email blast will go out regarding this. They open at 5:30.
- If you are receiving continuous emails from Paul Hawkins asking you for money to buy gift cards, look at the properties. It says Paul Hawkins with e-mail addresses that's a name under a made-up Gmail account. Please delete. So, what that really prompted was a discussion where the TASC/TGIC website will now remove people's email addresses and create one similar to a "Contact Us" email, with no person's name associated.
- We will take a little break from Industry Days over the summer.

6. Old Business

- We have contacted all six of our Representatives, two senators and the four Representatives. Senator Kaine got our letter. We're still waiting to hear from Grace Poreda before adding them to the membership and distribution email.
- TGIC meeting minutes are posted here, https://tasc-tgic.org/Meeting-Minutes.

7. New Business

- OCONUS tuition pays for a contractor's dependent to attend school. This is usually in a contract to keep contractors going overseas to preform work.

8. Announcements and Other General Information

- Tides Game is scheduled for Saturday, 20 May. Right field, patio deck. Free for TASC members, guests are \$15. We do have a couple of companies that are going to be beverage sponsors.
- ASNE Tidewater (https://www.asne-tw.org/) dinner meeting, 17 May 2023, 5:30 PM
 8:00 PM (EST). The guest speaker is RDML Dennis Velez, USN. Holiday Inn
 Virginia Beach- Norfolk at 5655 Greenwich Road, Virginia Beach. Cocktails and
 Networking; 6:00- 8:00pm Dinner and Program.

Cost: Members: \$33 in advance / \$35 at the door

- Non-members: \$38 in advance / \$40 at the door
- Military: \$20 in advance / \$25 at the door
- Students: \$10 in advance / \$15 at the door

Please register on our website.

- TASC Industry Day, 18 May with the Air Force, the Air Combat Commands Acquisition Management Integration Center, held at the Hampton Roads Convention Center. If you're interested in registering, based on how well TASC Industry Days are doing, you may want to register sooner rather than waiting.

9. Calendar Updates

VB website (http://www.yesvirginiabeach.com) To submit an item to be listed, submit an email to RKWhite@vbgov.com and EcDev@vbgov.com

TASC/TGIC website (www.tasc-tgic.org) To submit an item for posting, please e-mail to jacob@barclaygroup.com (Some items may require review and approval by the TASC Board)

10. Next TGIC Meeting: The next two TGIC meetings are scheduled for Thursday, 11 May, 8:00 AM, followed by 8 June. Meetings are hybrid.

11. Adjournment

Attachments:

(1) PTAC Matchmaker Event 2023