welcome!
The Tidewater Association of Service Contractors (TASC)

• Focal point for industry collaboration toward greater awareness of Government business opportunities while sharing industry's experience and perspective with Government partners to more clearly define, understand, and improve the acquisition process to optimize support to the warfighter and Federal agencies, as well as stewardship to the taxpayer. TASC is focused on providing value to both membership bases: Industry and Government

• Industry Member: Value through access to government decision makers and forecasted opportunities by facilitating various industry day, education and networking events.

• Government Member: Value through access to industry feedback, a conduit for market research participation, education, and networking events.
The Tidewater Government/Industry Council (TGIC)

• Provide for effective avenues of communications, cooperation and consultation between Government Contracting Activities, their Customer Activities and to private industry in the Hampton Roads, Virginia area in order to improve the productivity of contracting and the quality of the end product for the mutual benefit of the Government and industry.

• Explore and develop methods of quality/productivity improvement; foster a spirit of cooperation; provide a forum to share new ideas and initiatives; and suggest changes to applicable policies, regulations and/or statutes through the appropriate channels.

• It is not the purpose of the Council to discuss specific contractual actions or discuss particular future procurements.
Information Day
September 18, 2019
https://youtu.be/xDYV_lmjZII
DLA Overview

John Henley
Associate Director
Office of Small Business Programs
DLA Aviation
DLA must play a proactive role in Dod Readiness
MISSION:
Sustain Warfighter readiness and lethality by delivering proactive global logistics in peace and war

VISION:
The Nation’s Combat Logistics Support Agency... global, agile, and innovative; focused on the Warfighter First!

WHY:
We serve the Warfighter and our Nation!
Why We’re Here

DLA BY THE NUMBERS

• **$37B** in Good & Services Annually
• Over **$10B** in Small Business
• **$1.4B** in Foreign Military Sales
• ~**100%** of Military Services’ Consumables
• **86%** of Repair Parts
• **$272B** Active Contracts Managed
• **Executive Agent** for bulk fuel
• ~**100%** of medical material

**C**ollaboration + **R**equirements + **F**orecasting + **/**ndustry = **R**eadiness
Industry Engagement

The Imperative – why we do it and what we must do

• “We must work more closely with industry to maintain our technological and capacity overmatch, and we must push for more rapid innovation”
  – Secretary of Defense James Mattis

• “Communication with potential suppliers should occur early and frequently to gain better product and service information”
  – DoD Vendor Communication Plan

• “DLA is building stronger industry partnerships that are designed to meet long-term objectives and produce the most cost-effective and innovative solutions for our customers”
  – DLA Director, LTG Darrell K. Williams

Systematic - Proactive - Enterprise Approach
# Major Subordinate Commands

## Troop Support
- Philadelphia, PA
- Supply Chains: Subsistence, Clothing & Textiles, Construction & Equipment, Medical, and Industrial Hardware
  - $14.3B Sales
  - 51K+ Customers

## Land & Maritime
- Columbus, OH
- Repair parts for ground-based and maritime systems
  - 2K weapon systems
  - $4.3B Sales
  - 13K+ Customers

## Aviation
- Richmond, VA
- Repair parts for aviation & nuclear systems, maps, & Industrial Plant Equipment
  - 2K weapon systems
  - $5.9B Sales
  - 13K+ Customers

## Energy
- Fort Belvoir, VA
- Global fuel and comprehensive energy solutions
  - 602 Fuel Locations
  - $8.9B Sales
  - 4K+ Customers

## Distribution
- New Cumberland, PA
- Global storage and distribution support
  - 34 Distribution Centers
  - $759M Revenue
  - 243K+ Customers

## Disposition
- Battle Creek, MI
- Global solutions for disposal of excess property
  - Reutilization: $2.4B
  - $299M Revenue
  - 31K+ Customers

---

**DLA must play a proactive role in Dod Readiness**

*Aug 31 - FY 17 Actuals*
Aviation Small Business Performance

FY18 Highlights:
- Exceeded goal (19.5% versus 18%)
- SB dollars highest ever at Aviation ($1.7B)—On track for higher $s in FY19

Top 10 Products Procured:

<table>
<thead>
<tr>
<th>Commodity</th>
<th>Supply Class</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aircraft Hydraulic, Vacuum and De-icing Components</td>
<td>1650</td>
</tr>
<tr>
<td>Aircraft Landing Gear Components</td>
<td>1620</td>
</tr>
<tr>
<td>Airframe Structural Components</td>
<td>1560</td>
</tr>
<tr>
<td>Bearings, Plain, Un-mounted</td>
<td>3120</td>
</tr>
<tr>
<td>Bushings, Rings, Shims and Spacers</td>
<td>5365</td>
</tr>
<tr>
<td>Cable, Cord and Wire Assemblies</td>
<td>5995</td>
</tr>
<tr>
<td>Chain and Wire Rope</td>
<td>4010</td>
</tr>
<tr>
<td>Electrical Hardware, Supplies</td>
<td>5975</td>
</tr>
<tr>
<td>Engine Electrical Systems Components, Aircraft</td>
<td>2925</td>
</tr>
<tr>
<td>Gas Turbines, Jet Engine and Components, Aircraft</td>
<td>2840</td>
</tr>
</tbody>
</table>
Where to Find Procurement Opportunities

DLA Internet Bid Board System (DIBBS) is a web-based application that allows you to search for, view, and submit secure quotes on Requests for Quotations (RFQs) for DLA items of supply. DIBBS also allows users to search and view Requests for Proposals (RFPs), Invitations for Bid (IFBs), awards, and other procurement information related to DLA. [www.dibbs.bsm.dla.mil](http://www.dibbs.bsm.dla.mil)

FedBizOpps (FBO) - Most DoD and Federal Government procurements over $25,000 are publicized in FedBizOpps. Federal Government Agencies publish their solicitations on FBO providing detailed information on how and when vendors should respond. Commercial vendors can utilize FBO to search, monitor, and retrieve potential opportunities matching the goods and services they provide. [www.fbo.gov](http://www.fbo.gov)
Our “Asks”

Where we could use your help…

- Transparency & open communication
- Increasing material availability
- Reducing unfilled backorders
- Timeliness of goods/services
- Overcoming unexpected demand spikes
- Parts & distributor accountability
Wrap Up

• Our success in Warfighter Readiness depends on you!
• Identify your DLA Supply Chain
• Fill out the Aviation Capability Survey:
• Email survey to:
  DLAAVNSMALLBUS@dla.mil
• Contact us with questions:
  DLAAVNSMALLBUS@dla.mil
• Join us next summer for the 2020 DLA Aviation Industry Day
FY 17 Service Portfolio Spend ($M)

- Electronic & Communication Services $776M (41%)
- Facility Related Services $593M (31%)
- Transportation Services $324M (17%)
- Knowledge Based Services $201M (11%)
- Logistics Management Services $6M (0%)
- Medical Services $0
- Equipment Related Services $3M (0%)
These programs have both distinct and overlapping services.

**DLA Contracting Services**
- DLA Contracting Support Office (DCSO) supports each of our Installation Management offices at the Major Support Command locations
- Major Information Technology (IT) systems and programs,
- IT products and services
- Business and facilities services,
- Infrastructure

**DLA Disposition**
- Disposes of Excessive Property received from the Services
- Disposal of HAZMAT
- Recovery & Recycling Programs
- Demilitarization

**DLA Distribution**
- Receiving, storing and issuing supplies to increase warfighter readiness.
- Acquires packaging materials, conveyor systems, Information Technology (IT) support services and equipment, construction services, and distribution support services for warehousing
DLA Contracting Services Office
Facilities Related Services

Services we contract for:

- Housekeeping & Social Services
- Building & Plant Maintenance
- Architect & Engineering Services
- Utilities
- Machinery & Equipment Maintenance

FY20 Forecast
FY20: $59.69M

Installation Management performs Base Operations
Small construction projects may be procured by DCSO. The larger construction projects are handled through:

- Army Corps of Engineers (USACE)

- Naval Facilities Engineering Command (NAVFAC)

- GSA Public Building Services (PBS)
  – http://www.gsa.gov/portal/content/103328
You can search for DCSO solicitations on either the Federal Business Opportunities website (www.fbo.gov) or on GSA eBUY (opened to GSA Federal Supply Schedule contractors ONLY) via the following Contracting Office IDs:

<table>
<thead>
<tr>
<th>Contracting Office ID</th>
<th>Office Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>SP4701</td>
<td>DSCO Philadelphia PA</td>
</tr>
</tbody>
</table>
| 700 Robbins Avenue, Building 5C  
Philadelphia, Pennsylvania USA 19111  
215-737-7100 |
| SP4702 | DSCO Columbus OH |
| DLA Installation Support at Columbus  
P.O. Box 3990  
Columbus, Ohio 43218-3990  
614-692-3101 |
| SP4703 | DCSO Richmond VA |
| Defense Supply Center Richmond  
8000 Jefferson Davis Hwy Richmond, VA USA 23297-5100  
804-279-3861 |
| SP4705 | DSCR Ft. Belvoir VA |
| Andrew T McNamara Building, Suite 2639  
Fort Belvoir, Virginia USA 22060  
703-767-6159 |
<table>
<thead>
<tr>
<th>Opportunity</th>
<th>Agency/Office/Location</th>
<th>Type / Set-aside</th>
<th>Posted On</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>SECURE PHONES meeting the National Security Agency technical specifications for secure communications</strong> SP4703-19-Q-0076 58 -- Communication, detection, &amp; coherent radiation equipment</td>
<td>Defense Logistics Agency DLA Acquisition Locations DLA Contracting Services Office - Richmond</td>
<td>Sources Sought</td>
<td>Aug 28, 2019</td>
</tr>
<tr>
<td><strong>Defense Logistics Agency (DLA) Reform Initiative Implementation</strong> SP4703-19-R-6823 R -- Professional, administrative, and management support services</td>
<td>Defense Logistics Agency DLA Acquisition Locations DLA Aviation - BSM</td>
<td>Sources Sought</td>
<td>Aug 26, 2019</td>
</tr>
<tr>
<td><strong>Online Access to EQ-I 2.0 Leadership Emotional Intelligence Assessment and comprehensive report for employees for each completed assessment</strong> SP4703-19-R-6803 69 -- Training aids &amp; devices</td>
<td>Defense Logistics Agency DLA Acquisition Locations DLA Aviation - BSM</td>
<td>Sources Sought (Modified)</td>
<td>Aug 20, 2019</td>
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<tr>
<td><strong>EPoS Group 3 Mobile Devices</strong> SP4703-17-R-CB01</td>
<td>Defense Logistics Agency DLA Acquisition Locations DLA Contracting Services Office - Columbus</td>
<td>Award</td>
<td>Jul 02, 2019</td>
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<tr>
<td>Services</td>
<td>Amount</td>
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<td></td>
</tr>
<tr>
<td>----------------------------------------------</td>
<td>---------</td>
<td></td>
<td></td>
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<tr>
<td>Hazardous Waste Treatment/Storage &amp; Disposal</td>
<td>$74M</td>
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<td></td>
</tr>
<tr>
<td>Technical Representative Services</td>
<td>$7M</td>
<td></td>
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<tr>
<td>Maintenance, Repair &amp; Rebuilding of MHE</td>
<td>$3M</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Warehousing/Storage – Excess Property Management</td>
<td>$1.5M</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Housekeeping – Landscaping/Grounds, Custodial, Trash, &amp; Other</td>
<td>$1.2M</td>
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<td></td>
</tr>
</tbody>
</table>

Solicitations and Contracting Opportunities

For information on all current contract solicitations and opportunities for contracting with DLA Disposition Services for CONUS and OCONUS available on the Federal Business Opportunities (FBO) website located at the following link: [https://www.dla.mil/DispositionServices/Offerers/Disposal/Contracting/CurrentSolicitations/](https://www.dla.mil/DispositionServices/Offerers/Disposal/Contracting/CurrentSolicitations/)
Defense Logistics Agency
The Nation's Combat Logistics Support Agency

DLA Distribution

Warfighter First
Search for DLA Distribution opportunities using the following code in FedBizOpps
Contract Office ID:   SP3300

Most of DLA Distribution’s over-land transportation is booked using agreements executed by U.S. Transportation Command. Please contact US TRANSCOM Small Business Office for more information:
Phone: (618) 220-7091
Email: transcom.smallbusiness@mail.mil
Website: www.ustranscom.mil/dbw/osbp.cfm

You may want to also contact GSA about Federal Supply Schedule 81 I B, for packing supplies:
www.gsa.gov/portal/category/26754
<table>
<thead>
<tr>
<th>Opportunity</th>
<th>Agency/Office/Location</th>
<th>Type / Set-aside</th>
<th>Posted On</th>
</tr>
</thead>
<tbody>
<tr>
<td>Preventive and Remedial Maintenance</td>
<td>Defense Logistics Agency</td>
<td>Combined Synopsis/Solicitation</td>
<td>Sep 11, 19</td>
</tr>
<tr>
<td>SP330019G0120 J -- Maintenance, repair &amp; rebuilding of equipment</td>
<td>DLA Acquisition Locations DLA Distribution</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Vertical Lift Module (VLM) Storage System, Bldq. 148, DLA Distribution Cherry Point, NC</td>
<td>Defense Logistics Agency</td>
<td>Combined Synopsis/Solicitation (Modified)</td>
<td>Sep 11, 19</td>
</tr>
<tr>
<td>SP3300-19-Q-5040 39 -- Materials handling equipment</td>
<td>DLA Acquisition Locations DLA Distribution</td>
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<td></td>
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<tr>
<td>Safety Harness</td>
<td>Defense Logistics Agency</td>
<td>Award</td>
<td>Sep 11, 19</td>
</tr>
<tr>
<td>SP3300-19-Q-5033 42 -- Fire fighting, rescue &amp; safety equipment</td>
<td>DLA Acquisition Locations DLA Distribution</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Recycle Cardboard</td>
<td>Defense Logistics Agency</td>
<td>Combined Synopsis/Solicitation (Modified) / Total Small Business</td>
<td>Sep 11, 19</td>
</tr>
<tr>
<td>SP3300-19-Q-5049 F -- Natural resources &amp; conservation services</td>
<td>DLA Acquisition Locations DLA Distribution</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Work in Process Control Area (WIPCA) and computer operations</td>
<td>Defense Logistics Agency</td>
<td>Special Notice</td>
<td>Sep 10, 19</td>
</tr>
<tr>
<td>SP3300-14-C-5004 S -- Utilities and housekeeping services</td>
<td>DLA Acquisition Locations DLA Distribution</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cushioning/Dunnage Requirements Contract - Multiple DLA Depots</td>
<td>Defense Logistics Agency</td>
<td>Combined Synopsis/Solicitation (Modified) / Total Small Business</td>
<td>Sep 10, 19</td>
</tr>
<tr>
<td>SP3300-19-Q-0070 81 -- Containers, packaging, &amp; packing supplies</td>
<td>DLA Acquisition Locations DLA Distribution</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Snowplow and Installation (Quantity 2) for DLA Distribution Susquehanna PA (DDSP) located in New Jersey</td>
<td>Defense Logistics Agency</td>
<td>Combined Synopsis/Solicitation (Modified) / Total Small Business</td>
<td>Sep 9, 19</td>
</tr>
</tbody>
</table>
Small Business Office POCs

DLA Contracting Services Office
DCSO.SmallBusiness@dla.mil
Phone: (215) 737-8514

DLA Disposition
Email: DLA.DispositionSvcs.OSBP@dla.mil
Telephone: 269-961-4071

DLA Distribution
Email: DLA Distribution.OSBP@dla.mil
Telephone: 717-770-8442

Small Business Offices are here to help you find opportunities

Emailing your capability statements or company briefs help Small Business Analysts direct you
Four Subcategory Programs:

- HUBZone Small Business
- Service Disabled Veteran Owned Small Business
- 8(a) Small Business Program
- Woman Owned Small Business

Each Subcategory Program has a dedicated Program Manager
HUBZone Small Business (HZSB)

• **Purpose:** To provide Federal contracting assistance for qualified small business concerns located in historically underutilized business zones, in an effort to increase employment opportunities, investment, and economic development in those areas.

• You’ll need to re-certify for the HUBZone program every three years. There is no limit to the length of time a business can continue to re-certify as long as it continues to qualify.

• Must register through the SBA. [hubzone@sba.gov](mailto:hubzone@sba.gov)

• HUBZone offers eligibility assistance. Call 1-202-765-1264 access code 63068189#
Purpose: SBA’s 8(a) Business Development (BD) Program and named for section 8(a) of the Small Business Act. The program was established to help small and disadvantaged businesses to compete in the marketplace and gain access to federal and private procurement markets. Firms graduate from the 8(a) program after nine years. After graduation, they are no longer 8(a). Firms must be SBA certified.
To qualify for the 8(a) program, follow this eligibility checklist:

- Be a *small business*
- Not already have participated in the 8(a) program
- Be at least 51 percent owned and controlled by U.S. citizens who are economically and socially disadvantaged
- Be owned by someone whose personal net worth is $250,000 or less
- Be owned by someone whose average adjusted gross income for three years is $250,000 or less
8(a) Program

• Be owned by someone with $4 million or less in assets
• Have the owner manage day-to-day operations and also make long-term decisions
• Have all its principals demonstrate good character
• Show potential for success and be able to perform successfully on contracts

• Must register through the SBA.  https://certify.sba.gov
To be eligible for the women’s contracting program, your business must:

• Be a **small business**

• Be at least 51% owned and controlled by women who are U.S. citizens

• Have women manage day-to-day operations and also make long-term decisions

• To qualify as an economically disadvantaged business within the women’s contracting program, your business must:

• Meet all the requirements of the women’s contracting program
Woman Owned Small Business

- Be owned and controlled by one or more women, each with a personal net worth less than $750,000
- Be owned and controlled by one or more women, each with $350,000 or less in adjusted gross income averaged over the previous three years
- Be owned and controlled by one or more women, each $6 million or less in personal assets

Before you can participate in the women’s contracting program, you must be either self-certified or third-party certified. Both methods will require you to use the certify.SBA.gov
The PTAC program is powerful because it connects small businesses with the federal government. The Defense Logistics Agency, part of the Department of Defense, funds the program to increase the number of vendors capable of performing on government contracts. PTAC assists businesses in competing successfully in federal, state and local government contracting.
PTAC website: https://www.aptac-us.org/

- **Free Help with SAM Registration** – and other government contracting issues.
- **System for Award Management (SAM) registration is FREE**, and your PTAC can help you with this and everything else you need to sell to federal, state and local government agencies at little or no charge.
- **Workshops and Matchmaking Events** teach you what you need to know and connect you with other businesses and agency buyers.
- **One-on-One Counseling** tailored to your specific needs – always free of charge!
The Government uses National Stock Number's (NSN) which contain sub-groups that identify the Federal Supply Groups (FSG), Federal Supply Classes (FSC), Nato Country Code, National Item Identification Number NIIN) and the serial number of the product.

A National Stock Number is simply the official label applied to an item of supply that is repeatedly procured, stocked, stored, issued, and used throughout the federal supply system. It is a unique item identifying series of numbers. When a NSN is assigned to an item of supply, data is assembled to describe the item.
National Stock Number

Federal Supply Group (FSG)

National Item Identification Number (NIIN)

47 20 015171452

FSC
HOW DLA BUYS

**Fully Competitive**

Drawings/Specs – Can be accessed through **CFolder** located within the bid board on open solicitations

IAW BASIC DRAWING NR 98897 4P51036 REVISION NR P DTD 06/24/1991 PART PIECE NUMBER: 4P51036-143A

**Part Numbered**

Approved Manufacturer Part Number. If not an approved Source, you have to submit a **Source Approval Request**

AERO COMPONENTS INC DBA 59213 P/N 123P10368-1
NORTHROP GRUMMAN SYSTEMS 26512 P/N 123P10368-1

**Qualified Products List**

Requires demonstration of capability to perform; qualifying activity listed on QPL

QPL APPLIES
IAW BASIC SPEC NR MIL-DTL-85694A
The DLA Internet Bid Board System (DIBBS) is a web-based application that provides the capability to search for, view, and submit secure quotes on Requests For Quotations (RFQs) for Defense Logistics Agency (DLA) items of supply. DIBBS also allows users to search and view Request For Proposals (RFPs), Invitations For Bid (IFBs), Awards and other procurement information related to DLA.

- Help
  - On-Line Help
    - Frequently Asked Questions (FAQ)
    - DIBBS On-Line Quoting Help
    - Batch Quoting Help
  - Contact Us

- Solicitations
  - Requests for Quotation (RFQ)
    - Batch Quoting
    - Submitted Quote Searching
  - Requests for Proposal (RFP) / Invitation For Bid (IFB)
  - Other DLA Opportunities
    - Federal Business Opportunities (FedBizOpps)

- Vendor Registration
  - Vendor Registration
  - Registration Guidelines
  - DLA Small Business Programs

- Awards
  - Awards
  - Subsistence Market Ready Orders
  - Post Award Request (PAR)
    - Allows vendors to submit post award requests.
  - Other DLA Awards
    - Federal Business Opportunities (FedBizOpps)

- References
  - Global Search
  - DLA Master Solicitation for Automated Simplified Acquisitions (MASA)
  - Defense Logistics Agency Directive (DLAD) Procurement Notes
  - Defense Logistics Agency (DLA) Technical and Quality Master List of Requirements
  - Regulation Exacts used for DIBBS quoting
  - Virtual Library
  - Vendor Performance
    - Supplier Performance Risk System (SPRS)
  - DLA Requirements Forecast
    - Supplier Requirements Visibility Application (SRVA)

- Technical Data
  - DLA Collaboration Folders (cFolders)
  - DLA Packaging
  - Defense and Federal Specifications and Standards via ASSIST Quick Search
  - Military Engineering Data Asset Locator System (MEDALS)
  - Federal Stock Classes (FSC) managed by DLA
DIBBS Home Page (cont’d)

- DLA Small Business Programs
  - DLA Office of Small Business Programs
    Small businesses provide critical resources that contribute to DLA’s mission. We are committed to providing all categories of small businesses an opportunity to participate in DLA acquisitions.
  - DLA Small Business Offices
    - DLA Aviation Small Business Office
    - DLA Land and Maritime Small Business Office
    - DLA Troop Support Small Business Office
    - DLA Energy Small Business Office
  - DLA Services Small Business Offices
    - DLA Contracting Services Office
    - DLA Distribution
    - DLA Disposition Services
    - DLA Document Services
    - DLA Strategic Materials

- Notices
  - Enterprise Business Systems Supplier Information Resource Center (SIRC)
  - DIBBS Notices
    Click the notice title to read notice.
    - No longer Utilizing U Solicitations
      Topic Title
      Posted
      08-08-2019
    - THE LINK - CONNECTING SUPPLIERS WITH DLA - ISSUE 13
      Fiscal Year 2019 Requirements
      07-01-2019
    - Notice to Small Business Vendors in Regards to DLA Contract Payments
      REQUIREMENT FOR USE OF POST AWARD REQUESTS PARS
      06-17-2019
    - The Link - Connecting Suppliers with DLA - Issue 12
      Enhanced Joint Certification Program Procedures
      04-03-2019
    - The Link - Connecting Suppliers with DLA - Issue 11
      DISA 2019 Maintenance Window Schedule
      04-04-2019
    - DLA Land and Maritime Surplus Material Updates
      12-18-2018
    - Scam Warning
      12-18-2018
    - DLA Land and Maritime Small Business Jump Start Program Solicitation Notice Updated 14 November 2018
      Medical Supplies for Overseas Shipment
      09-17-2018
    - DIBBS Post Award Requests - PARs - A Tool For Improving Communication
      Attachments to Awards and Modifications
      11-10-2015
    - DIBBS Document Retention Policy
      07-21-2014
    - DIBBS Document Retention Policy
      04-24-2012
Solicitation Searches

Request for Quote (Under $250K)

Request for Proposal (Over $250K)

https://www.dibbs.bsm.dla.mil/RFP

https://www.dibbs.bsm.dla.mil/RFQ
DIBBS Search Updates

- DIBBS Search: Three new ICONs have been added to the Show Only and Text Filter sections on the RFQ Search page. They are Woman Owned, EDWOSB and Unrestricted.

- DIBBS Quote Form: The Woman-Owned Small Business box located in the Small Business and Other Business Type Representations section has been updated to allow the selection of Woman Owned Small Business OR Economically Disadvantaged Woman Owned Small Business.
<table>
<thead>
<tr>
<th>NSN</th>
<th>Item Name</th>
<th>RFQ Number</th>
<th>Qty</th>
<th>Closing Date</th>
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<tr>
<td>1560-00-010-3071</td>
<td>LOCK, SPEED CONTROL</td>
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<td></td>
<td></td>
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<tr>
<td>1560-00-015-2105</td>
<td>PLATE, STRUCTURAL, AI</td>
<td>Tech Docs</td>
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<tr>
<td>1560-00-022-7749</td>
<td>WINDOW PANEL, AIRCRA</td>
<td>Tech Docs</td>
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<td>1560-00-023-9023</td>
<td>LATCH, NACELLE</td>
<td>Tech Docs</td>
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<td>1560-00-023-9310</td>
<td>LATCH, NACELLE</td>
<td>Tech Docs</td>
<td></td>
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<tr>
<td>1560-00-023-9316</td>
<td>PAD, RAMP BUMPER</td>
<td>Tech Docs</td>
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<td></td>
</tr>
</tbody>
</table>

Clicking on the NSN will give a quick snapshot if the item is competitive or part numbered.

- **Small Business Set Aside**
- **SDVOSB Set Aside**
- **Tech Documents**
- **HUBZone Set Aside**

Click here to quote.
Automated Solicitation

- System automatically solicits and posts requirements to the DLA Internet Bid Board (DIBBS).

- Automated solicitations are also known as T-Quotes because of the “T” in the 9th position of the solicitation number e.g. SPE4A1-19-T-2160.

- Uses the DLA Master Solicitation for Automated Simplified Acquisitions to establish the terms and conditions of the solicitation.

- (SF 18), Request for Quotation (RFQ), is created for the automated solicitation.

- A T-Quote may be a candidate for an automated award.
Manual Solicitation

• Manual Solicitations are solicited by the Acquisition Specialist. Routinely issued for dollar values under the Simplified Acquisition Threshold of $250,000 or less.

• Manual Solicitations will have a letter “Q” in the 9th position of the solicitation number e.g. SPE4A1-19-Q-2019.

• The Acquisition Specialist must manually select clauses/provisions to establish the terms and conditions of the solicitation.

• Acquisition Specialist manually posts to DIBBS.
Request for Proposal (RFP)

- Request for Proposal (RFP) is issued for acquisitions over the Simplified Acquisition Threshold of $250,000 and are solicited by the Acquisition Specialist.

- RFP will have a letter “R” in the 9th position of the solicitation number e.g. SPE4A1-19-R-2019.

- The Acquisition Specialist must manually select clauses/provisions to establish the terms and conditions of the solicitation.

- Acquisition Specialist manually posts to DIBBS.
You can use your search results from DIBBS to access the cFolders system where drawings are provided.

Click on Tech Docs icon to take you to the cFolders login page.
Log-in for cFolders

• The first time you access cFolders you will use your DIBBS User ID and password to log in.

• When you enter your DIBBS (BSM) User ID and password, you will receive a "change password" prompt.

• NOTE: DIBBS and cFolders are separate systems. You will normally have a different password for each. In future, you will use the same User ID and your new cFolders password to access your cFolder account.

• Your DIBBS User ID and password will not change when you change your cFolders password.
DIBBS FAQ/Help Websites

DIBBS FAQ/Help Website:
https://www.dibbs.bsm.dla.mil/refs/help/dibbshelp.htm

cFolder & cFolder Customer Support:
https://pcflx.bsm.dla.mil/cfolders
https://www.pdmd.dla.mil/cs/

Training Knowledge & Opportunities Seminars (TKOs):
https://tko.dla.mil/