



the TASC Examiner

VOLUME 1, ISSUE 9

MARCH 2009

SPECIAL POINTS OF INTEREST:

- President's Corner
- General Election of Officers
- Bios on Prospective Officers
- Joint Warfighting Conference
- Recap of February Exchange Briefs

INSIDE THIS ISSUE:

President's Corner	1
Election of Officers	3
Bios	4
JWC	7
New Members	8
TGIC Exchange Brief Recap	9

President's Corner

Last month we received a superb presentation from Captain Bruce Urbon, USN Commanding Officer, SPAWAR Systems Center Atlantic. This was something we had been trying to schedule for some months and in my opinion, it was well worth the wait. We broke all attendance records for a TASC luncheon with over 125 attendees from both industry and government. It was very heartening to see so many of our Government partners in the audience and we hope to see more of them in attendance in the future. Captain Urbon gave us a very in-depth overview of SSC Atlantic and a glimpse of what the future will have in store for that organization. He pledged to work closely with TASC and the Charleston Defense Contractor's Association to keep us abreast of major changes that may take place in the future. TASC was honored to have Capt. Urbon as our guest and we hope to see more of him in the future.

Following our lunch, we were given a two hour presentation and workshop featuring Mr. William Paggi, the SSC Atlantic Contracts Competency Lead and the Senior Contracting Official. Mr. Paggi's presentation was attended by over 135 government and industry personnel. The event was co-sponsored by TASC and the Tidewater Government Industry Council (TGIC). Mr. Paggi's appearance was arranged and coordinated by Mr. Jeff Brunner, TGIC Government Co-Moderator and Contracts Manager for the USJFCOM. Mr. Paggi gave an overview of the SSC Atlantic contracting process and answered a number of questions from the audience. Mr. Paggi pledged to work closely with the TGIC in the future and offered to come back to the Tidewater area to address the TGIC.

TASC very much appreciates the support of the SSC Atlantic Senior Management and we look forward to hearing more from them in the future.

Continued on page 2

President's Corner

Continued from page 1

This month is the time that we hold our Annual Meeting and Election of Officers for both TASC and TGIC. All TASC members in good standing are eligible to vote for candidates seeking election to the Board of Directors. All attendees may vote for representatives seeking election to the Tidewater Government Industry Council industry representative vacancies. I cannot over emphasize the importance of this event. While there is no featured speaker in the usual sense, there will be overviews of the accomplishments of the past year given by the outgoing TASC President and The Co-Moderators of the TGIC. This is an event that all members should attend in order to demonstrate your support for our organization and participate in the voting process that elects the leaders that will guide the organization for the coming year. We have accomplished some pretty amazing things in the last twelve months and this is the event to demonstrate your thanks to those who have served and your support to those who will take the helm of these two organizations.

Voting instructions and information is available on the TASC website. For additional information regarding specifics, please contact Mr. Don Remy by email at donremy@verizon.net. If you are unable to attend and vote in person, the Proxy Form with instructions can be downloaded from the TASC website at www.tasc-tgic.org. Your vote is important and needed, so please take the time to exercise your privilege.

This is my last President's Corner. It has been my privilege and honor to serve as the TASC President these last two years. I will continue to serve our community as the Industry Co-Moderator of TGIC. I cannot adequately express my appreciation to my fellow board members and the TASC Committee Chairs for their support and dedication to the organization. They are the ones who make the organization work. They are the ones who tirelessly give of their time and energy to ensure that our organization functions. Their names appear in the newsletter. Please take a moment and let them know that you appreciate what they do. They are all volunteers and freely give their time to make sure we maintain our reputation and high standards of professionalism and service to our members.

Dennis Garcia

March is Election Month

TASC

Officers and Representatives

The time to look at a new slate of officers for the TASC Board of Directors and TGIC Industry Representatives has come again. The TASC Board has proffered the following candidates for office:

TASC Board:

For President:	Beverly Arviso (Currently Vice President)
For Vice President:	Mary White (Currently Membership Chairperson)
To continue as Secretary:	Joan Grippo
For Treasurer:	Kevin Camp (Currently Treasurer's Assistant)

TGIC Industry Representatives:

At Large:	Terry Murphy (Kaufman and Canoles)
	Steve Liberman (Liberman & Associates)
	Joe Yurso (Q.E.D. Systems)
Large Business:	Terry Mansfield, Unisys Corporation
Small Business:	David Spanka (The Phoenix Group)
8(a)/SDB:	Steve Waddell (Reed Integration Inc)
Education:	Cindy Walters (ODU)

Procedures for TASC Board of Director Elections

To be eligible to vote in the TASC election for the Board of Directors, you must be a member in good standing of the Tidewater Association of Service Contractors (TASC) in compliance with the bylaws of the corporation.

There are two methods for voting. One is by your attendance at the general meeting of TASC on March 18, 2009 and submitting completed printed ballots to the counting team at the meeting. (These ballots will be distributed to eligible members on the 18th when they sign in at the registration table).

The second method is to download a proxy ballot from the web site and complete the proxy designation. Then mail it to the TASC mailbox or give it to your designated proxy who will bring it to the March 18th meeting.

Procedures for Election of Industry Representatives to the Tidewater Industry Council (TGIC)

There is no eligibility requirement to vote for the Industry Representatives to the Tidewater Government Industry Council (TGIC). Voting is done in the same way as for the TASC Board of Directors.

The completed ballots and proxy's will be collected by the counting team at the beginning of the March 18th meeting and go to a separate area where a 3 member team will count the ballots and determine the winning persons. The Nominations Councilor will announce the winners during the meeting.



Quick Glance at the Proposed Officers and Representatives

Beverly Arviso

Beverly Arviso is the founder of Arviso, Inc. She is a Certified Public Accountant (CPA), Certified Professional Contracts Manager (CPCM), and Certified Federal Contracts Manager (CFCM) with over 16 years of progressive accounting and finance experience and extensive knowledge of the government contracting industry. Beverly has private sector experience as Chief Financial Officer and Director of Contracts for government contractors in a variety of industries, and she also served as the Partner-in-Charge of the Hampton Roads Government Contract Consulting Group in a regional public accounting firm.

As a Government Contract Consultant, Beverly specializes in reviewing, restructuring, and implementing compliant job cost accounting systems in accordance with Federal Acquisition Regulation (FAR) Part 31 and the Defense Contract Audit Agency (DCAA) Contract Audit Manual (CAM), she specializes in Deltek's Cost point and GCS Premier, QuickBooks, and Peachtree accounting systems, DCAA audit preparation and support, cost and pricing strategy and development, acting as interim Chief Financial Officer (CFO) and controller, strategic business planning and processes, indirect rate strategy and development, incurred cost submissions, GSA contract proposal, administration and audit support, and government contract and subcontract compliance administration.

Mary White

Mary White is Director of Strategic Development with SAIC's Joint Mission Support Operation in Suffolk Virginia. Mary has held leadership positions and actively participated in industry and federal contracting forums since beginning her career in engineering in 1988. She has worked in progressively complex jobs in technical management, business development and corporate leadership. As an advocate for public/private sector collaboration and implementation of best practices, she enjoys writing and speaking publicly about solving customer's technical and organization challenges. Mary credits her achievements and ability to influence and grow business to the opportunity to work with some of the areas most knowledgeable leaders. Mary is active in the community and when not cheering at her daughter's sporting events, she supports the Towne Bank Leadership Alliance, Habitat for Humanity, Special Olympics and Southeastern Shelter Network.

Joan Grippo

Joan Grippo has been a member of TASC since 1999, serving as Arrangements chair for 2 years and as Secretary for the past 8 years. Joan holds an MA in English and has been working in the Government contracting field since 1984. She appreciates the opportunity to serve the community and the TASC board.

Kevin Camp (DCS Corporation)

Kevin is a retired U.S. Coast Guard (USCG) officer with over 16 years experience managing budgets ranging from \$40 thousand to \$3.3 million. In 1987 Kevin earned a B.S. degree in Accounting from South Carolina State University. He also earned a M.B.A. from Old Dominion University in 2002. Since retiring from the USCG in 2006, he has worked as a Senior Analyst for DCS Corporation (DCS) as the USCG Training Manager and USCG Account Manager. He is responsible for the identification and capture of business opportunities Coast Guard wide. During this short period with DCS Kevin has been intimately involved with all aspects of several contract proposals, bids and awards. Kevin is also very involved in his community in various capacities including being a member of the Finance Committee of the church he attends with membership well over 3500 people.

Terry Mansfield (UNISYS)

Terry Mansfield is director of Hampton Roads Operations for Unisys Federal Systems, where he serves as the senior Unisys executive for the Hampton Roads area of Virginia, with responsibility for coordinating and leveraging all activities across the geography, including growing orders, revenue and margin, interfacing with clients, and coordinating the business opportunity pursuit process within the region. Additionally, he is director of US Joint Forces Command (USJFCOM) Programs and world-wide Navy Programs for Unisys Federal Systems. Terry has more than 28 years of success planning and directing activities to provide innovative information technology, telecommunications and customer service solutions. Terry holds a master's degree in Management from Webster University, St. Louis Mo., and a bachelor's degree in Business Administration from Sophia University, Tokyo, Japan.

David Spanka (Phoenix Group)

David Spanka retired from the United States Navy in 2001, after serving 21 years in the Naval Nuclear Power Field. His naval career began in Submarines in the Reactor Controls Division, advancing to the rank of Chief Petty Officer during that period. In 1991, David was selected into the Limited Duty Officer Program (Nuclear Designator), and served his first tour as a Commissioned Officer in the Repair Department of USS Yellowstone (AD 41), and a follow-on shore tour at Norfolk Naval Shipyard. In 1997, he began his final sea tour onboard USS Theodore Roosevelt (CVN 71). David Retired in 2001 at the rank of LCDR, having served 17 of 21 years at sea during his naval career. In 2001, David joined The Sigmon Group as an Engineer, working on various projects. Over five years with The Sigmon Group, David served in positions of increasing responsibility and moved into the Business Development arena. In 2004, David was promoted to the position of Vice President for Business Development, and in 2007 was again promoted to the Board of Managers for The Sigmon Group. In 2008 David, along with four partners, formed Phoenix Group of Virginia, where David serves as Board of Directors Vice President, and as the companies Director of Business Development. In its first year of operation, Phoenix saw rapid growth to 57 employees, and envisions increasing success in 2009.

Steve Waddell (Reed Integration, Inc)

Steve Waddell is Vice President of Reed Integration Inc., a woman-owned, SBA certified, 8(a), SDB. Mr. Waddell provides program/project management, systems engineering, and business process improvement consulting and training to numerous government and commercial clients. Steve is energetic and a proven leader with over 27 years experience in strong, flexible leadership of teams and organizations in a variety of business and IT settings. He has extensive experience in managing change and effectively dealing with ambiguity. Steve is a consummate professional who quickly learns new areas of interest, analyzes risks, issues and needs, and creates and implements innovative solutions and passes those skills off to his clients. Steve is a published author of many project management articles and holds many certifications to include: Certified Project Management Professional (PMP®), Certified Competent Toastmaster (CTM), and Certified Six Sigma Green Belt.

Quick Glance at the Proposed Officers and Representatives, Cont'd

Cindy Walters (ODU)

Cindy Walters is currently the Director of the Hampton Roads Procurement Assistance Center at Old Dominion University, where she assists business owners in understanding and developing strategies for doing business with the federal, state, and local governments. She has been recognized during her career by the U.S. Small Business Administration as the Veteran Small Business Advocate for the Commonwealth of Virginia, The Minority Business Advocate by the Chamber of Commerce, and by various organizations for assistance to and on behalf of small business owners in Hampton Roads. Cindy is an active member of APTAC (Association of Procurement and Technical Assistance Centers), NCMA (National Contract Management Association), IAWA (International Association of Women in Aviation), and a recent member of TASC. She is a Phi Kappa Phi, active and Golden Key National Honor Society, Life Member. Cindy is currently pursuing a Master's Certificate in Government Contracting from Villanova University.

Terry Murphy (Kaufman & Canoles)

Terry Murphy is the current At-Large Business Representative for the Tidewater Government Industry Council ("TGIC"). He has been an active member of the TGIC for several years and currently serves as the Co-chair of the TGIC Legislative Affairs Committee. He is a partner in the Norfolk office of the law firm of Kaufman & Canoles, P.C. and is Chairman of the Firm's Government Contracts and Construction Law Practice Group. Terry is the current General Counsel and a former President of the Tidewater Association of Service Contractors. He represents large and small government contractors in all phases of the procurement process before various federal, state and local agencies, including the Department of Defense.

Steve Liberman (Liberman & Assoc.)

Steve Liberman is a past president of the Tidewater Association of Service Contractors and is completing his last year on the board of directors. He is also a past industry representative and co-moderator of the Tidewater Government-Industry Council. He has recently been appointed as chairman of the Defense and Homeland Security Consortium, a regional industry activity working with the Hampton Roads Technology Council. Last year he served on the governor's veterans affairs task force.

Steve is a former Navy "nuke" and spent 19 years in the commercial nuclear industry with a subsidiary of Newport News Shipbuilding as a Planner, Contracts Administrator, Buyer, and Quality Engineer. He came to this community in January 2001 as a Subcontracts Administrator for Raytheon. In March 2005, he ventured out on his own as president and principal consultant of S.W. Liberman & Associates, Inc. In addition to contracts and supply chain matters, he specializes in applying "lean" methodology to both operational and administrative processes.

Joe Yurso (QED)

Joseph Yurso is Director of Technical Development at QED Systems Inc. Joe has held and continues to hold leadership positions and is actively involved with industry, industry organizations such as Virginia Ship Repair Organization (VSRA), American Maritime Modernization Association (AMMA); technical organizations such as American Society of Naval Engineers (ASNE), American Society of Mechanical Engineers (ASME) and American Society for Quality (ASQ). Joe is a past National President of ASNE, a charter member of ASQ Tidewater and has been active in TASC for several years. Joe is a regular attendee and has been involved with TGIC for several years. Joe has been the recipient of several awards over the years recognizing his contributions to the community and these societies. Joe is President of AMMA, President of Larkspur Civic League, President of The Lutheran Council of Tidewater and serves as Treasurer of the Virginia Beach Council of Civic Organizations. Joe loves music and enjoys helping people.

Joint
Warfighting
Conference 09
Scheduled for
May 12-14,
2009

Joint Warfighting 09 Building a Balance Joint Force: How to best meet the demands of Future Security Environment? May 12-14, Virginia Beach Convention Center



Co-sponsored by AFCEA International and the U.S. Naval Institute, in coordination with U.S. Joint Forces Command and with support of the NDIA Greater Hampton Roads Chapter and the AFCEA Hampton Roads and Tidewater Chapters.

Joint Warfighting Conference 2009 will be firmly centered on considering two recently-released military documents – the Joint Operating Environment (JOE) and the Capstone Concept for Joint Operations (CCJO).

The [Joint Operating Environment \(JOE\) 2008](#) lays out the problem statement, describes future operational environments the Joint Force may encounter and sets demand signals for future challenges. The JOE is a companion to the [Capstone Concept for Joint Operations \(CCJO\)](#). The CCJO, signed by the Chairman of the Joint Chiefs, articulates his vision for how the future Joint Force will operate to address the challenges and meet the demands of future operating environments.

Conference attendees and participants are encouraged to read the JOE and CCJO in preparation for Joint Warfighting Conference 2009.

REGISTER NOW! (<https://req.jspargo.com/jw09/req/>)

Join us for the third annual Joint Warfighting conference and exposition at the Virginia Beach Convention Center. This event offers an East Coast companion to the popular AFCEA-USNI West conference held each year for the past 18 years in San Diego, CA. It will provide a premier venue for engaging the military professionals and industry leaders who are shaping the nation's military strategies and warfighting platforms.

The Joint Warfighting Conference will also host:
[Department of the Navy CIO IM and IT Conference, May 11-14](#)
[Third annual Navy Blue Coast Small Business Conference, May 12-14**](#)
[AFCEA Education Summit at the 2009 Joint Warfighting Conference, May 11](#)

** Separate registration required.

Join us as a patron or sponsor!

Contact Maureen Cirrito at (703) 631-6174 or Email

ITEMS OF IMPORTANCE

Welcome New Members

Individual Members

Paul Farrell	InfoDesk
Jonnie Chenhault-Herbert	SAIC
Connie Lassiter	Mainline Information Systems
Mack McKinney	Solid Thinking Corp
Darrel Purdy	Ciber
Sarah Thomas	Rylander Technology Group
Lee Thomas	Rylander Technology Group
Frank Vanella	Automation Equipment Services Group

Corporate Members

SAIC

Wavelength Technologies

Jim Dugway
Rebecca Heath
Randy Lawhon
John Ross

FGM Inc

Mike Formica
Heather Long
Mike Morehouse
Tony Petersen
Ken Teske
Mike Tisdell

General Dynamics Information Technology

Keith Koon
Craig Langman
Mark Sinclair
Gene Seiter

Upcoming Speakers

April—Josh Jackson, a member of HRTC and the Hampton Security Consortium. Josh will address TASC members about both organizations regarding what they do, and their involvement with Science, Technology, Engineering and Mathematics (STEM) in local schools. He will also provide information about how local companies and contractors can help.

May—Collaboration Lunch with AFCEA at the Joint Warfighting Conference.

Exchange Brief Recap

February 3rd, Ethics and Organizational Conflict of Interest

On Feb 3rd TASC featured our very own TGIC Government Co-Moderator, Mr. Jeff Brunner, as the panel session moderator. The topic was Ethics and Organizational Conflicts of Interest. We had a powerhouse panel made up of Ms. Sandra Patterson-Jackson, Counsel and Designated Agency Ethics Official and Mr. Damien Walsh, Government Contracts Counsel – both from USJFCOM, as well as Mr. Patrick H. O'Donnell, Partner, Kaufman and Canoles, and Dr. Nancy Bagranoff, Dean, College of Business and Public Administration at ODU. There were 84 attendees who pre-registered, and 92 who actually attended the lively two-hour session. The discussion featured excellent give and take between the panel and the audience on such areas as:

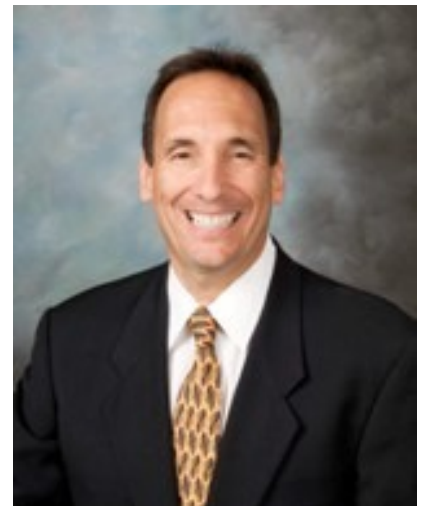
- government and industry employee ethical do's and don'ts,
- current DoD ethics and OCI policies and procedures, and
- the academic view of stressing the ethics of doing the right thing. This particularly benefited students preparing for a career in a world where personal and professional ethics are constantly being questioned.

Special thanks goes out to Billy Edwards of the Whitlock Group for providing the excellent audio for our event. Thanks Billy!

February 18th, Orientation to SPAWAR

On Feb 18th TASC featured Mr. William Paggi, Contracts Department Head, SPAWAR Systems Center (SSC) Atlantic. Mr. Paggi followed a very successful TASC luncheon program that featured the new Commander of SPAWAR Atlantic, Capt Bruce Urbon, as the guest speaker. Mr. Paggi gave a comprehensive briefing on the Contracts Department view of "Team Atlantic" and how the new SSC Atlantic Competency Aligned Organization would interface with his business model. He described how proud he was of the Command's Small and Medium- sized business contract award record, and his dedication to government workforce development. He also spent almost the entire last hour of the session fielding questions from the audience!

Our government attendees really cashed in on their Continuous Education Units (CEUs)! They received 3 CEUs for each session!



William M. Paggi
 Head, Contracts Department
 Space and Naval Warfare
 Systems Center,
 Charleston